

## Maximizing HIgh Potential Employees

The program will be delivered in-person in two 4-hour sessions at Magellan's facilities in Oklahoma City. Topics 1 & 2 will be covered in the first 4-hour session and Topics 3 & 4 will be covered in the second 4-hour session. The spacing of the sessions is flexible, however I recommend they occur at least 1 month apart, but no more than 2 months apart. I recommend a minimum of 8 and a maximum of 15 people be included at any one time to ensure robust discussion.

## **SESSION 1**

## Topic 1 - Understanding yourself

- Every attendee would take a Strengths Finder assessment prior to this session.
- We will review the Strengths Finder assessment so that everyone will gain an understanding of their specific strengths and potential blind spots. Depending on the size of the group, each individual SF will be reviewed either in the main session or in smaller group breakouts.

### <u>Topic 2 - Leadership when you're not in charge</u>

- Understanding the 5 levels of leadership
- Developing an Owner mentality, as opposed to a Renter
- Understanding the keys to individual success -Positivity, Network, and developing a 'Get To' vs a 'Have To' mindset
- · What it means to 'own your career'

## **SESSION 2**

## Topic 3 - Developing a powerful 'Presence'

- Understanding how we really communicate
- Understanding & developing 'EQ', i.e., human cognizance & empathy
- The 5 C's of Presence
  - Credibility
  - Confidence
  - Commitment
  - Composure
  - Connection

### Topic 4 - Key skills needed for success

- · Managing your time wisely
- Being 'Management Ready'
- Having difficult conversations
- Being 'Coachable'
- Thinking critically & strategically as opposed to purely tactically

\$1,000 per person \$800 per person (State Chamber rate) with a minimum of 10 people

# **WHO WE ARE**

We've Been There...As experienced CEOs and Presidents, we've walked a mile in your shoes. We get it. We get your challenges and frustrations, and we know how to help you grow.

We're not cheerleaders, and we're not talking heads. We're real executives with real experience and real tools you can put to work on Monday.

We have an incredible team of Executive Partners that each use there unique experience to elevate in a multitude of ways.