



THE STATE CHAMBER
OKLAHOMA

ANNUAL REPORT 2023



LETTER FROM OUR LEADERS

The pandemic changed all of our lives in many ways, but it has had a long-term positive effect on The State Chamber. In 2020, amidst all the chaos, we took a long, deep look into the way we do business here at Oklahoma’s voice for business. We decided to make some big changes that we knew would take time to enact, but would ultimately lead to better results for our members and our state.

Those results are starting to show and they continue to motivate us, more than ever, to do bigger and better things for Oklahoma’s business community.

In 2023 our “Policy, Advocacy, Politics” credo was on full display. The great data that continues to come out of our research foundation led us to coordinate with state leaders and push through laws that created the Oklahoma Workforce Commission.

That same data showed us victory was possible so we mobilized against an opponent who had much more funding and defeated the state question to legalize recreational marijuana.

We do the work for our members to ensure that their companies have an opportunity to flourish here in Oklahoma. We tackle big projects and accomplish large initiatives that will move the needle and truly make Oklahoma the best place in the nation to start, build, and run a business. And, maybe more importantly, live and raise a family.

Thanks to the hard work of our staff and help from our members and board, 2023 was a clear example that our goals are in reach.



CHAD WARMINGTON
President & CEO
The State Chamber



KEVIN GROSS
CEO
Hillcrest HealthCare System

BOARD OF DIRECTORS

The State Chamber’s Board of Directors serves as the governing body that supervises operations and provides strategic direction.

EXECUTIVE COMMITTEE

KEVIN GROSS
Chairman
Hillcrest HealthCare System

DANA WEBER
Chair-Elect & Immediate Past Treasurer
WEBCO Industries, Inc.

RICK NAGEL
Treasurer
Acorn Growth Companies

DUSTIN HILLIARY
Secretary
Hilliary

BILL SCHONACHER
Immediate Past Chair
IBC Bank Oklahoma

JAMES ASHFORD
Vision Care Direct

SCOTT BILGER
Phillips 66

RACHEL CANNON
Prairie Surf Studios

DAVID CARPENTER
American Fidelity Corporation

SCOTT EISENHAUER
P&K Equipment

TIM ELLIOTT
Standley Systems LLC

STEPHANIA GROBER
Blue Cross Blue Shield of Oklahoma

STEVE HAHN
AT&T Oklahoma

BRADLEY KRIEGER
Arvest Bank Oklahoma

KEN MILLER
OG&E

MARK NICHOLS
Koch Industries

TIM PEHRSON
INTEGRIS Health

JEROME REDMOND
American Truck Training, Inc.

STEPHANIE REGAN
AAON, Inc.

MIKE TEAGUE
ONEOK, Inc.

JEFF WILSON
Devon Energy Corporation

ALLEN WRIGHT
Hustings Group

2023 MEMBERS

The Council of Advisors (COA) is a group of C-suite-level members leading The State Chamber’s policy development process, working to ensure we have a strong annual agenda. The COA has a passion for policy development and a desire to effectuate positive change for Oklahoma’s business community.



- Rick Albrecht** | Beer Distributors of Oklahoma
- Derek Albro** | Devon Energy Corporation
- Katie Altshuler** | Marathon Oil Company
- James Ashford** | Vision Care Direct
- John Barrett** | Citizen Potawatomi Nation
- Chief Gary Batton** | Choctaw Nation of Oklahoma
- Chase Beasley** | American Airlines, Inc.
- JR Behan** | ITC Great Plains
- MichaelBlake Bezruki** | Charles Machine Works
- Scott Bilger** | Phillips 66
- Greg Boxer** | Flywheel Energy
- Darlene Brugnoli** | Verizon
- Steven Buck** | Care Providers of Oklahoma
- Don Bullard** | Bullard and Associates
- Blake Callaham** | Pioneer
- Seth Cavin** | Spur Design, LLC
- Nico Ciccone** | NextEra Energy Resources, LLC
- Jason Clark** | CompSource Mutual Insurance
- Houston Cook** | Milo’s Tea Company
- Dusty Darr** | ONEOK, Inc.
- Jill Daugherty** | Chickasaw Nation Dept. of Commerce
- Peter M. Dobelbower** | Hobby Lobby Stores, Inc.
- Steve Edwards** | The Bama Companies, Inc.
- Scott Eisenhauer** | P&K Equipment
- Kirk Elam** | Bios Companies, Inc.
- Tim Elliott** | Standley Systems LLC
- Jennifer Ellis** | Cosmetic Specialty Labs, Inc.
- John Estus** | Amazon
- Jonathan Fowler** | Fowler Autogroup
- Mark W. Funke** | Oklahoma Business Roundtable
- Jim Gebhart** | Mercy
- Shad Glass** | Kimray, Inc.
- Michael Graves** | Garver, LLC

- Alex Gray** | American Global Strategies
- Jonathan Gray** | Enel Green Power North America
- Kevin Gross** | Hillcrest HealthCare System
- Steve Hahn** | AT&T
- Cara Hair** | Helmerich & Payne, Inc
- Kirkland Hall** | Hall Capital, LLC
- Zechariah Harjo** | Muscogee Creek Nation
- Mark Helm** | Dolese Bros. Co.
- Hagan Hunter** | Prairie Surf Media
- Dustin Hilliary** | Hilliary
- Hollye Hunt** | OU Health
- Tiffini Jackson** | Public Service Company of Oklahoma
- Ivan Jaime** | Walmart Inc.
- Jeff Jankowski** | Valir Health
- Chris Kenney** | American Fidelity Corporation
- Bradley Krieger** | Arvest Bank
- Lucky Lamons** | Ascension St. John Company
- Shea Loper** | Ovintiv
- Zach Martin** | Allete Clean Energy
- Greg Massey** | First United Bank & Trust Co.
- Ken Miller** | OG&E
- Chuck Mills** | Mills Machine Company Inc.
- Johnny Montoya** | WINDSTREAM
- Rick Nagel** | Acorn Growth Companies
- Michael S. Neal** | Tulsa Regional Chamber
- David Neuhauser** | CP&Y, an STV Company
- Mark Nichols** | Koch Industries
- Richard Nix** | McAfee & Taft
- Mike Patterson** | HNTB Corporation
- Todd Pauley** | The Boeing Company
- Timothy Pehrson** | INTEGRIS Health
- Craig Perry** | Oklahoma Natural Gas

- JT Petherick** | Blue Cross Blue Shield of Oklahoma
- Jason Ramsey** | OSU/A&M Board of Regents
- Jerome Redmond** | American Truck Training, Inc.
- Pete Regan** | EST, Inc.
- Stephanie Regan** | AAON, Inc.
- Courtney Reid** | CVS Health
- Kelsey Reneau** | Mustang Fuel Corporation
- Rob Reynolds** | Public Strategies
- Larry Rooney** | Manhattan Construction Group
- Peter Salatich** | Anheuser Busch Companies
- Brian Schneider** | Blue Sky Bank
- Bill Schonacher** | IBC Bank
- Kallen Snodgrass** | B&H Construction
- Robbie Squires** | Cox Communications, Inc.
- Jeff Starling** | Lagoon Water Solutions LLC
- David Streb** | Poe and Associates
- Josiah Sutton** | CommunityCare HMO, Inc.
- John Taylor** | Field Aerospace
- Jack Todd** | Trinity Industries, Inc.
- Usha Turner** | Chesapeake Energy Corporation
- Elizabeth Van Holt** | Intersect Power
- Jared Ward** | HF Sinclair
- Courtney Warmington** | Fuller Tubb Bickford Warmington & Panach, PLLC
- Dana Weber** | WEBCO Industries, Inc.
- Amanda Wheeler** | Philip Morris International
- John Wiscaver** | Grand River Dam Authority
- Marcus Wright** | M. Wright Services
- Allen Wright** | Hustings Group
- Jared Young** | XTO Energy/ExxonMobil

BY THE NUMBERS

The State Chamber saw another year of strong existing membership and a healthy increase of new members in 2023. We're proud to have a diverse membership base spanning across all corners of the state representing a variety of industries.

16%
INCREASE IN
MEMBERSHIP
DUES

18%
INCREASE
IN EVENT
SPONSORSHIPS

Thanks to the generous support of our members, 2023 had a 16% increase in membership dues and 18% increase in event sponsorships. Revenue increases allow for more resources put toward our mission and ensuring that Oklahoma is the best state to do business. Revenue growth means The State Chamber can excel to new heights, achieve more as an organization, and set our sights on bigger and better goals.



MEMBERSHIP LEVELS

When it comes to the many stellar accomplishments of The State Chamber in 2023, none of them would be possible without our member organizations. The financial commitment and time commitment of so many great companies in Oklahoma helps energize our staff to go all out to make our state the best in the country to start run and grow a business. Thanks to all our members for all they do for The State Chamber.

CHAIRMAN'S CIRCLE

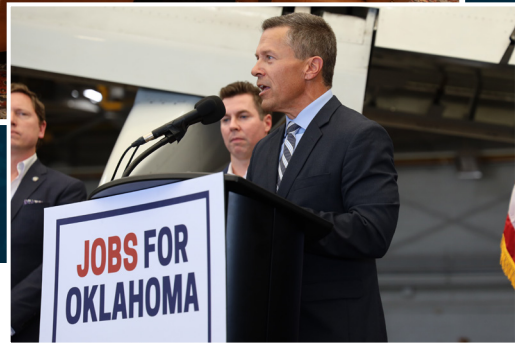


VISIONARY MEMBERS

AAON, Inc.	Express Employment Professionals	NextEra Energy Resources, LLC
Arvest Bank	Field Aerospace	Oklahoma Association of Electric Cooperatives
Ascension St. John	Flywheel Energy	Oklahoma Natural Gas, a Division of ONE Gas
AT&T	Fowler Autogroup	ONEOK, Inc.
BancFirst Corporation	Garver, LLC	OU Health
Bar-S Foods Co.	Grand River Dam Authority	Ovintiv
Beer Distributors of Oklahoma	Heartland Payment Systems	P&K Equipment
Blue Sky Bank	Helmerich & Payne, Inc.	Pioneer
Charles Machine Works	HF Sinclair	Prime Therapeutics
Chesapeake Energy Corporation	Hillcrest HealthCare System	Public Service Company of Oklahoma
Chickasaw Nation	Hilliary	Spur Design, LLC
Chickasaw Nation Industries	HNTB Corporation	Standley Systems, LLC
Choctaw Nation of Oklahoma	Hobby Lobby Stores, Inc.	The Bama Companies, Inc.
Citizen Potawatomi Nation	INTEGRIS Health	Trinity Industries, Inc.
CompSource Mutual Insurance Company	ITC Great Plains	Valir Health
ConocoPhillips	Kimray, Inc.	Verizon
Cox Communications, Inc.	Love's Travel Stops & Country Stores, Inc.	Walmart Inc.
Crowe & Dunlevy, a Professional Corp.	Marathon Oil Company	WEBCO Industries, Inc.
CVS Health	McAfee & Taft, A Professional Corp.	WINDSTREAM
Dolese Bros. Co.	McElroy Manufacturing, Inc.	XTO Energy/ExxonMobil
Enel Green Power North America	Mercy	
EST, Inc.	Michelin North America, Inc.	

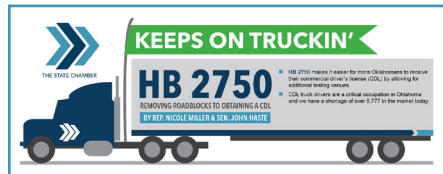


Guided by State Chamber Research Foundation data, The chamber continued to tackle Oklahoma Business owners' top problem, workforce. Working with the governor's office to establish a taskforce to restructure the way Oklahoma spends workforce funds. The State Chamber championed SB 621 and established the Oklahoma Workforce Commission. Chamber leadership then worked tirelessly to get the right private sector leaders appointed to the nine-person board in order to better align Oklahoma's workforce pipeline.



The Government Affairs team spearheaded the effort to establish the Oklahoma Workforce Commission. With an Executive Order and the passage of **Senate Bill 621**, this entity establishes a single workforce development coordinator for the state comprised of private business leaders.

The State Chamber is proud of the work they did to push through legislation that breaks down barriers to getting people back to work. The governor signed laws that help get more CDL-licensed drivers on the roads (**HB 2750**) and make sure Oklahomans don't face extra regulatory roadblocks when childcare facilities are being set up for Oklahomans going to work (**HB 2452**).



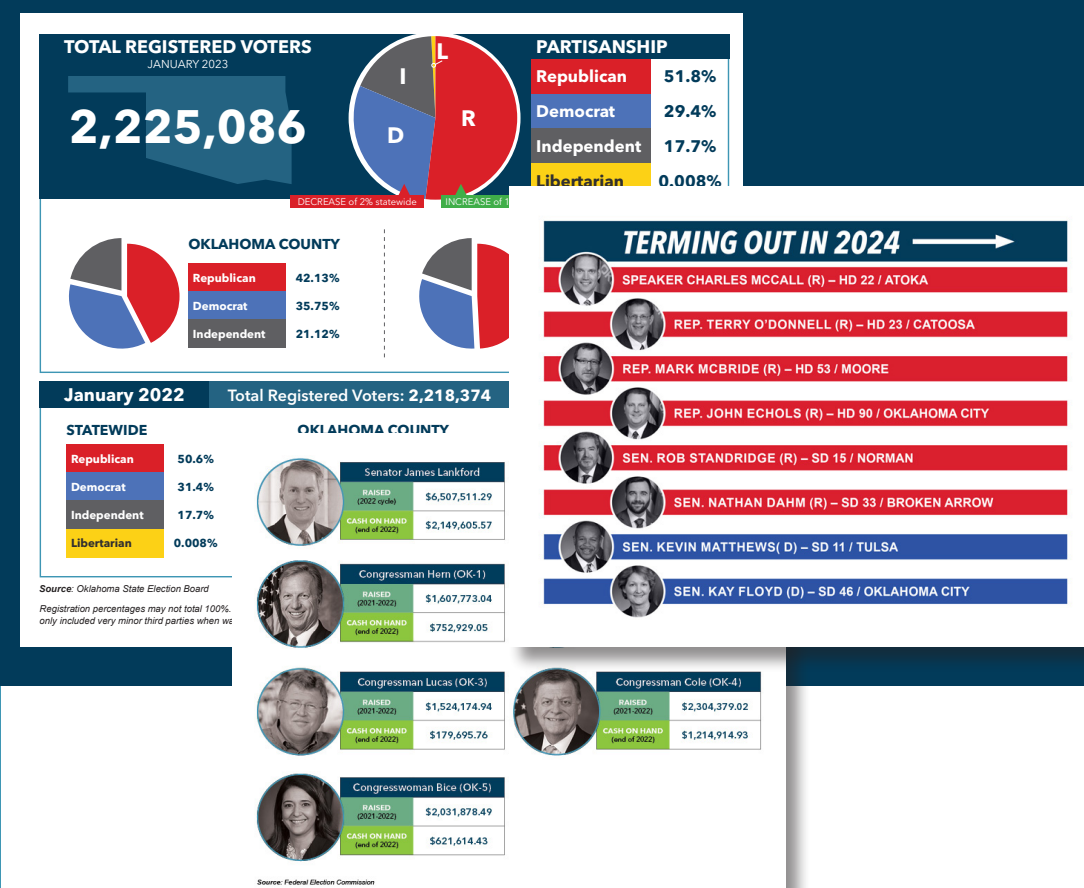
The State Chamber successfully cut taxes on businesses by passing a law eliminating the antiquated Franchise Tax (**HB 1039X**).



The State Chamber kept its members informed on Oklahoma's latest political developments in 2023. Although 2023 was not a traditional election year, special elections to fill vacant state Senate and House seats were held in Lawton and Edmond. The Chamber provided election news and results to members through its Political Intelligence Monthly newsletters.

The State Chamber hosted a Congressional Staff Forum in December. Staffers help Oklahoma constituents by listening and passing along their concerns to the state's congressional delegation in Washington, which helps shape legislation that benefits Oklahomans.

In late November, The State Chamber hosted U.S. Rep. Stephanie Bice, R-Oklahoma City. She presented exclusively to The State Chamber's Political Intelligence members and discussed the hotly contested U.S. House Speaker race as well as other important political concerns in Congress.



The State Chamber Research Foundation (SCRF)



The State Chamber Research Foundation (SCRF) is Oklahoma's leading source for forward-thinking policy, research, and analysis.

SCRF devoted 2023 to policy that promotes Oklahoma's growth and success. SCRF strives to develop public policies that will set Oklahoma on a path for continuous success in a competitive global economy.

SCRF is a non-profit, non-partisan research, and education organization that takes pride in serving as the think tank of the state's business community. It conducts top notch research and analysis to educate policymakers and the public about the benefit of a free enterprise system, the public policy ideas that help free enterprise thrive, and the business community's contributions toward the prosperity and welfare of Oklahomans. SCRF is dedicated to the advancement of free markets, increasing opportunity, and growing prosperity.

The Oklahoma Business Leaders Poll



The Oklahoma Business Leaders Poll, in partnership with Oklahoma Business Roundtable, is a survey of business leaders and executives across the state to gather their thoughts and concerns about the state and future of business in Oklahoma. Findings from the survey provided SCRF with critical insight into how employers across the state feel about business conditions. The results highlighted the improvements that are needed to meet the needs of the business community

and make Oklahoma a more competitive and economically vibrant state. Results from the 2023 Business Leaders Poll show that employers were most concerned about workforce shortages. Those business leaders are also worried that Oklahoma schools are not providing students with career training that would enable them to enter the workforce and fill important jobs.

The RIED Report



The RIED (Research Institute for Economic Development) Report was released once again in 2023, continuing an annual tradition that has lasted a quarter-century. The report is a legislative scorecard that

evaluates each state legislator on their support of legislation that either helps or hinders Oklahoma's business environment. The RIED Report's purpose is to promote economic growth by evaluating the business, job, and economic growth issues that are up for vote at the Oklahoma State Capitol during legislative session. The RIED Report creates a profile of each legislator's individual voting record and publishes scores statewide. The report was revamped in 2023 to improve its effectiveness by explaining the impact of each bill and why it was rated pro- or anti-growth. RIED gave 24 senators and 21 representatives perfect scores and rated six bills as pro-growth in 2023.



RIED supports workforce development solutions that help workers get back to work. Although Oklahoma can boast a low unemployment rate, Oklahoma also has a low labor force participation rate. Coming out of the pandemic highlighted the need to increase the labor force and devise solutions to help dislocated workers get back to work. One such barrier is childcare. Nearly 55% of Oklahomans live in a childcare desert, inhibiting individuals from being able to maintain steady employment. To help eliminate this barrier some employers began to offer increased childcare benefits or even create onsite childcare facilities.

SB 1063 seeks to further this solution by offering an incentive to businesses that offer childcare benefits in the form of an on-site facility or a stipend to help cover costs. For these reasons, RIED rates SB 1063 as **pro-growth**.

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<div> <div>RIED 2023</div> <div>BILLS FOR SCORING CONSIDERATION</div> </div>			
Bill #	Bill Authors	RIED Position (Pro-Growth, Anti-Growth, Monitor)	Description
HB 1021	Rep. Olsen	Anti-Growth	Permits firearms to be carried concealed or unconcealed at events held on the fairgrounds and in the buildings of the fairgrounds during the Oklahoma State Fair and the Tulsa State Fair.
HB 1030	Rep. J. West	Anti-Growth	Creates the Oklahoma Computer Data Privacy Act.
HB 1130	Rep. Fetgatter	Monitor	Removes the requirement of a broadband incentive award formula for a sales tax exemption on broadband equipment to be utilized.
HB 1362	Rep. Fetgatter	Pro-Growth	Increases the funding for the Filmed in Oklahoma incentive program.
HB 1375	Rep. Boatman	Pro-Growth	Switches the apportionment formula for corporate income from a triple factor formula to a single sales formula and rebates the throwback rule.
HB 1378	Rep. Gann	Anti-Growth	Prohibits non-disclosure agreements when companies are looking to partner with a state entity or other political subdivision.
HB 1379	Rep. Gann	Anti-Growth	Reduces the votes required to approve a project plan to a majority of votes in the applicable district from two-thirds of the governing body which is in accord with the recommendation of the review committee. It requires the question for creation of the district, plan or project to be submitted to a vote of the eligible voters of the county if the district, plan or project is sponsored by the county. It requires the question for creation of the district, plan or project to be submitted to a vote of the eligible voters of the applicable city or town if the district, plan or project is sponsored by a city or town.
HB 1381	Rep. Gann	Anti-Growth	Repeals the LEAD Act.
HB 1442	Rep. Provenzano	Pro-Growth	Provides protections to licensees who were not previously required to pay income tax or has to have to the state within the past year and allows Oklahoma Tax Commission to garnish wages for certain licensees instead of revoking or suspending licenses.
HB 1468	Rep. Snead	Monitor	Creates the State Energy Freedom Act. It requires that the development, production, distribution, and sale of any energy products in Oklahoma be to solely determined by the Oklahoma State Legislature. It prohibits any state or federal agency or body from interfering with these actions.
HB 1633	Rep. Staires	Anti-Growth	Disallows businesses to prohibit the use of cash payment as a form of payment.
HB 1645	Rep. Maynard	Pro-Growth	Eliminates the throwback rule.

Oklahoma Business Voice (OBV)



We kicked off 2023 by launching Oklahoma Business Voice (OBV) to provide the latest, most comprehensive business-related news concerning key business developments across the state and at the Capitol.

Check out Oklahoma Business Voice at
www.okbusinessvoice.com



Trivia Night

In early 2023, the State Chamber Research Foundation's Legal Center held the first annual Oklahoma Politics, Pundits & Pints Trivia Night Fundraiser, which put participant's knowledge to the test as they competed for bragging rights as the best around at Sooner State political trivia!



Leadership Exchange Academy (LEA)



In 2023, the Leadership Exchange Academy (LEA) was acquired by the State Chamber Research Foundation to administer and manage the program. The goal of the cohort program is to

create exceptional opportunities for adult leaders in Oklahoma to exchange ideas, learn about good governance practices, the public policy process, and increase their vision of growth based on free enterprise. The cohort program is designed so participants can build new and lasting relationships with program members, Oklahoma leaders, and public policy experts.



The State Chamber was proud to host another year of many successful events, offering the opportunity to network and build relationships with peer business leaders, legislators, and members of Oklahoma's Congressional delegation, actively participate in business-related conversation circles and engage in our mission to advocate for or against legislation affecting business. Events are The State Chamber's way of connecting, with members, legislators, and the Oklahoma business community at large. Whether it was hosting over 500 state and business leaders at our Legislative Reception or an unforgettable Special Dinner at George Washington's Mount Vernon during our Washington D.C. Fly-In, The State Chamber strives to raise the bar with each of our events to bring our members more.



EVENT SPONSORS

We are so thankful for the generous support of our 2023 event sponsors. Their contributions substantially impacted the success and scope of State Chamber events and supported our mission to make Oklahoma the best state for business. The companies and organizations listed below each sponsored \$5,000 or more to our 2023 events.

\$20,000 +



\$5,000 +

Acorn Growth Companies	Magellan Midstream Partners
Bios Companies, Inc.	Mercy
Choctaw Nation	Muscogee Nation
Citizen Potawatomi Nation	NextEra Energy Resources
CommunityCare HMO	OKC Thunder
CORNERSTONE	Oklahoma Association of REALTORS
Delta Dental of Oklahoma	OSU Center for Health Sciences
Devon Energy Corp	Phillips 66
Dobson Fiber	PMI Global Services
Enel Green Power	Public Service Company of Oklahoma
Energy Transfer	Remedy Health
Enterprise Mobility	Rogers State University
Factor110	Schnake Turnbo Frank
Garver	Spirit AeroSystems
Grand River Dam Authority	The Boeing Company
HF Sinclair (formerly HollyFrontier)	Trinity Industries
Hillcrest Healthcare System	Verizon
INSURICA	Vision Care Direct
Koch Industries	

The Employers in Action Coalition (EIA)



EIA – comprised of HR and employment professionals led by The State Chamber – hosted luncheons in Muskogee, Weatherford, Oklahoma City, and Tulsa in 2023. Employers in Action events provide Oklahomans the chance to receive the latest news on employment related issues across Oklahoma and at the State Capitol. Chamber personnel spoke with members during the luncheons, listening

to their concerns about a wide range of business and workforce-related issues.

On The Road

The State Chamber hit the road in 2023, traveling throughout the state to tour the facilities of our member companies and get a firsthand look at their unique operations and industrious employees in action. It is always a pleasure to see our members thrive by enriching Oklahoma’s economy and providing much needed services to Oklahomans.



State Chamber President & CEO Chad Warmington and other top Chamber officials traveled the state far and wide in 2023 to serve as speakers at special events. It was The State Chamber’s honor to participate in these luncheons, seminars, and panel discussions and speak about the importance of growing our economy and our workforce to make Oklahoma a national business leader.



The State Chamber knows it takes efforts by elected officials, business leaders and members to truly fulfill our goal of making Oklahoma the best place in the country to do business. We continue to honor those who go above and beyond to make The State Chamber “the voice” for business in Oklahoma.



In 2023, we launched our **Business All-Star Awards**. The honors are given by our members to pro-business lawmakers in their district. The Research Institute for Economic Development (RIED) Report, released annually by the State Chamber Research Foundation, scores each state legislator’s individual voting record on bills related to business, industrial development, job creation, and economic growth issues.





This year, The State Chamber had an objective to excel in all areas. We made it our mission to go above and beyond, and we're proud of the work we accomplished as an organization. As a result, The State Chamber received multiple awards and recognition, listed below:

Oklahoma Chamber of Commerce Executives (OCCE)

- ★ 2023 Communications Excellence Award: Print & Electronic Publication
- ★ 2023 Communications Excellence Award: Digital Media
- ★ 2023 Communications Excellence Award: Event Marketing

National Association of State Chambers

- ★ Excellence in Political Engagement
- ★ Greatest Retention in Member Numbers
- ★ Greatest Growth in Non-Dues Revenue

U.S. Chamber Accreditation

In 2023, the U.S. Chamber of Commerce awarded The State Chamber of Oklahoma with its Accredited State Chamber with Distinction designation. A U.S. Chamber of Commerce Accreditation with Distinction is a testament to our hard work as an organization, excelling in policy, programs, advocacy, communications and our overall commitment to fostering a pro-business climate in our state. Only 3 percent of the nation's chambers receive this recognition, and we're proud to be included.





THE STATE CHAMBER
— OKLAHOMA —